

# Director of Planned Philanthropy

A regional community foundation, with assets of more than \$85 million, the First Community Foundation Partnership of Pennsylvania (FCFP) seeks an energetic, service-oriented leader and results-oriented relationship-builder. The Director of Planned Philanthropy is responsible for the strategic planning and management of the Foundation's planned giving program. Responsibilities focus on cultivating new donors, overseeing relationships with current donors while encouraging additional gifts, and working with other departments at the Foundation to ensure an integrated, Foundation-wide approach to cultivation and engagement efforts.

The cultivation of new donors will take place through direct contact and through intermediaries (such as estate planning attorneys and financial planners), planned giving relationships, corporations, foundations, or nonprofit organizations interested in endowment building through Foundation services.

The successful candidate will have a minimum of five years' experience in fund development, preferably in higher education, major community service agencies, or public foundations or five or more years' experience in the financial services industry working with high-net worth individuals to attract and manage assets. A Bachelor's degree or equivalent combination of education and experience is required. Previous experience deferred and planned giving vehicles such as trusts, charitable annuities, life insurance, wills, and bequests is preferred.

FCFP is looking for a leader who is committed to making a difference in the greater community and providing leadership to shape the future and quality of life across the region. FCFP offers a comprehensive compensation package and a fun work environment. The successful candidate will have some travel within a 60 to 90 mile radius with night and weekend work, as needed.

Send **résumé with cover letter and salary requirements** by email only to [MeganK@FCFPPartnership.org](mailto:MeganK@FCFPPartnership.org). **Review of résumés will begin immediately.**



First Community  
Foundation Partnership  
OF PENNSYLVANIA

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